

# Toll Manufacturing Stimulates a Sharing Economy

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Sierra Coating Technologies actively participates in our customers' success through a toll manufacturing model that differs slightly from contract manufacturing. Toll manufacturing refers to our ability to minimize our customers' capital commitments by performing manufacturing processes for a fee.

While contract manufacturing typically requires the third-party company to perform every step in the manufacturing process from procuring raw materials through production, toll manufacturing takes more of a collaborative approach in which customers bring at least some of their own raw materials or semi-finished products to the equation.

Our version of toll manufacturing often involves working with customers that are able to choose their own specialty coatings or papers for us to then use in made to order manufacturing processes.

## Our process experts take over from there

We are able to leverage our facilities and equipment to develop the specific products a customer envisions without the need for them to build and staff their own operation. This partnership also eliminates the lead times that come with ordering and installing new machinery, helping you get your products to market faster and with less hassle.

Learn more about the differences between toll manufacturing and contract manufacturing, as well as other common industry terms, by downloading our free guide, ***Commonly Misused Terms within the Paper Industry.***

Contact us today to discuss how Sierra Coatings Technologies can serve as your partner for your next toll manufacturing or contract manufacturing project.

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# From Plastic to Paper: The Eco-Conscious Evolution of North

# American Packaging Trends

In recent years, there has been a significant shift in the packaging industry. First in the UK and Europe, and now US and Canadian brands are moving towards paper-based packaging solutions.